



PICARRO

Global leader in Advanced Leak
Detection, Emissions Management
and Pipe Replacement Optimization

ICC Pipeline Safety Conference 2021

Advanced Leak Detection Solution
Addressing Safety & Emissions

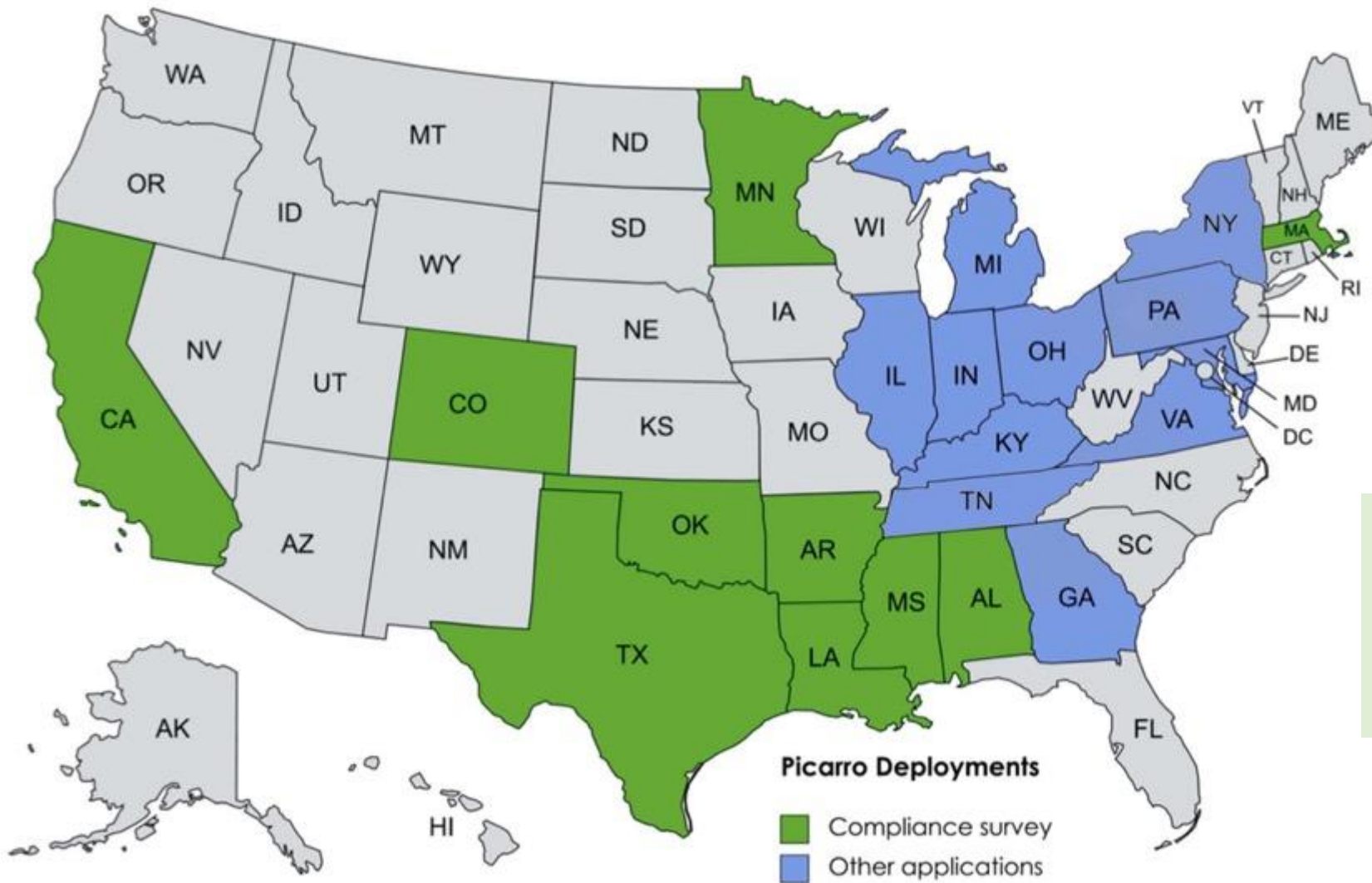
PICARRO ANALYTICS

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- ✓ Millions of miles driven
- ✓ Billions of methane datapoints
- ✓ Millions of quantified leaks



U.S. Deployment Summary

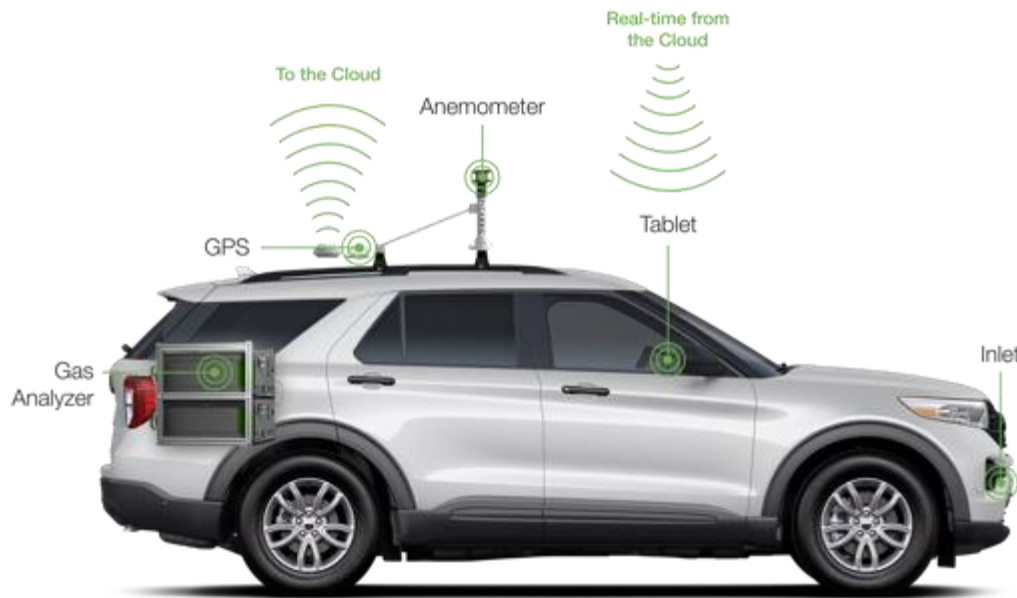


30 natural gas operators **worldwide** currently use the Picarro solution

Hardware-Enabled Data Analytics

Advances in **mobile leak detection technology** allow natural gas emissions data to be collected at a **speed** and **scale** not previously possible

Advances in “**Big Data**” **Analytics** allow **better-informed conclusions** to be drawn from that data and action taken



Emissions Data
Collection



Emissions Data Management,
Analytics, Visualization & Reporting

P-Cubed Software & Analytics Platform



Data Collection

Cloud Hosted Data Warehouse & Analytics

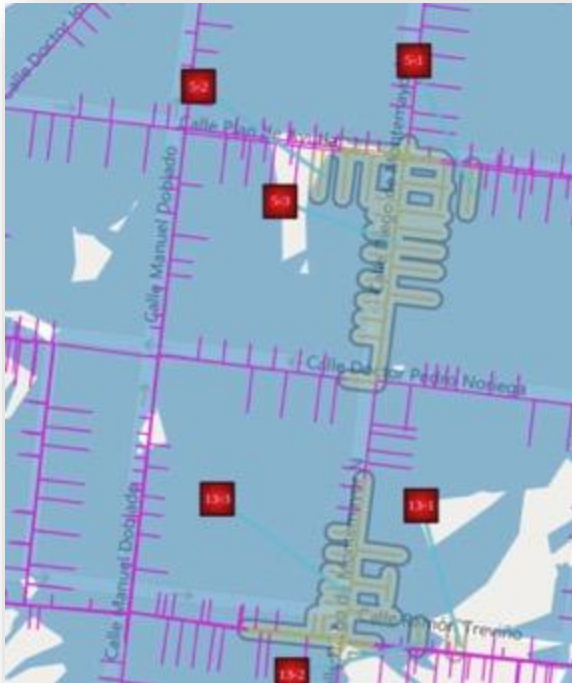


Custom Report Outputs and Mobile App

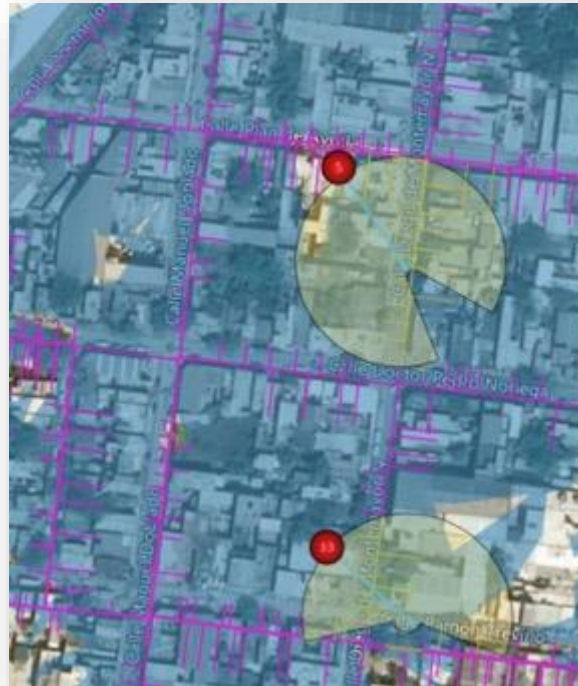
Easily & clearly visualize the data and locate leaks:

- Street maps and satellite maps
- Mobile application for phones & tablets
- GIS data for import into other gas company systems (like ESRI)
- ESRI web app and other dashboards

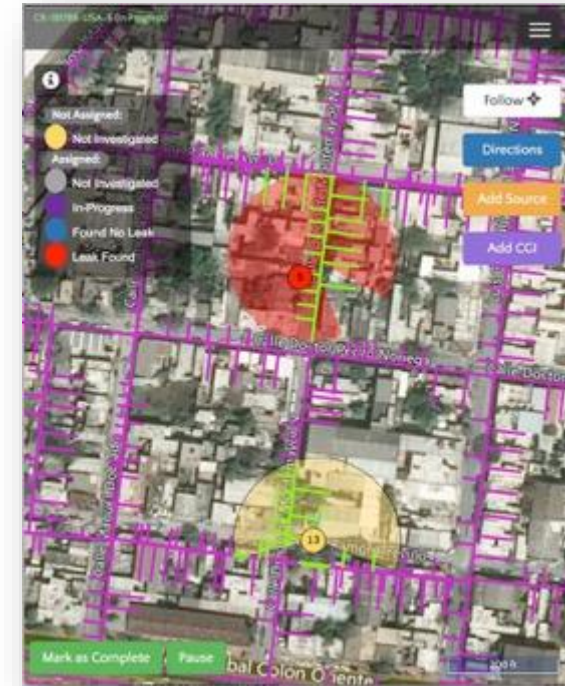
GIS boxes



Search areas

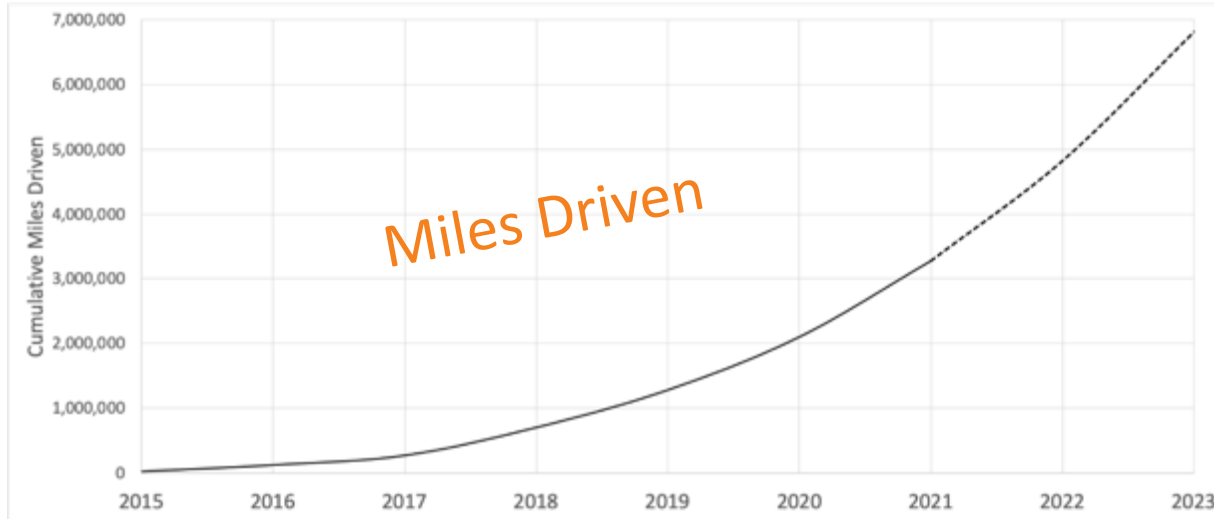


Mobile app



Picarro's Analytics Using Machine Learning

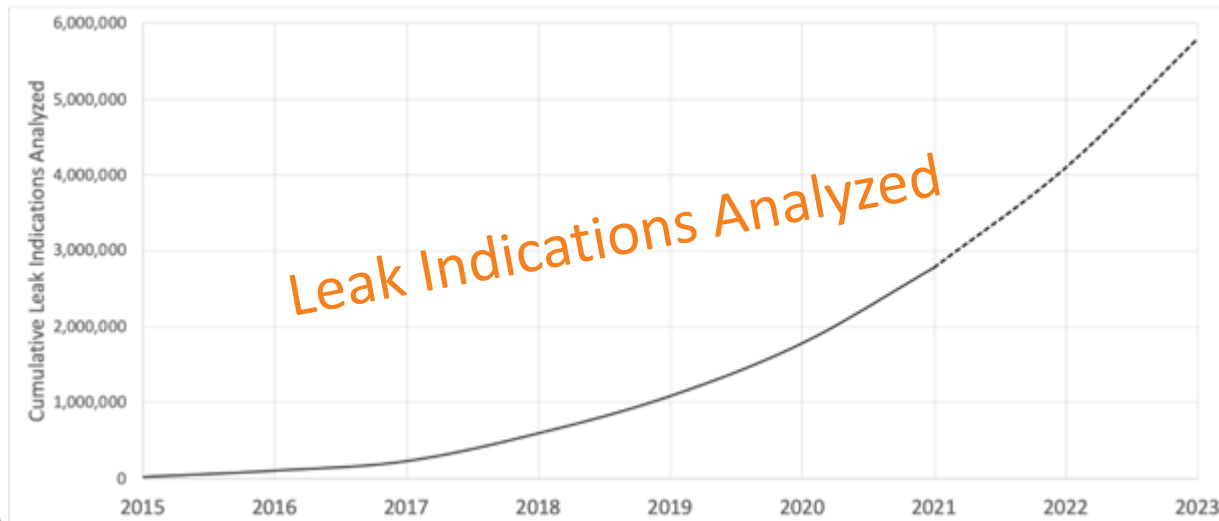
Cumulative Values Since 2015



Cumulative data collection miles driven by Picarro since 2015:

>3M miles to date

Both are accelerating and projected to DOUBLE by 2023



Cumulative leak indications analyzed by Picarro since 2015:

~3M indications to date

PICARRO ANALYTICS

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SOLUTIONS

Emissions

Pipe Replacement

Advanced Leak Detection

Odor Calls

Events

Emergencies

Frost

Leak Pin-Pointing

Walking Survey QC

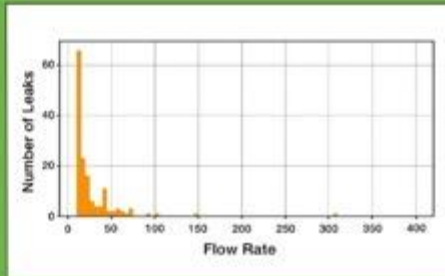
Post-Construction QC



PICARRO ANALYTICS



EMISSIONS REDUCTION



Geo-Locating Super Emitters
yields
50% Emissions Reduction



PIPE REPLACEMENT



Methane Data Mapping
yields
Replacement of Leakiest Pipes



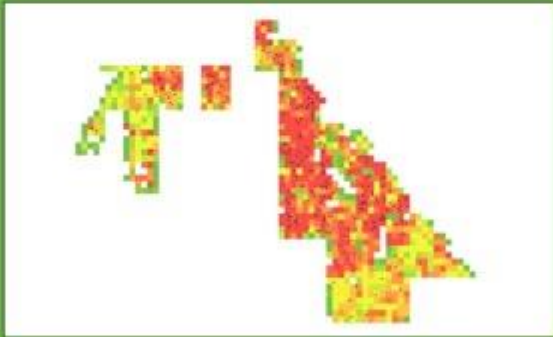
ADVANCED LEAK DETECTION



Risk-Based Survey
yields
3X Hazardous Leaks



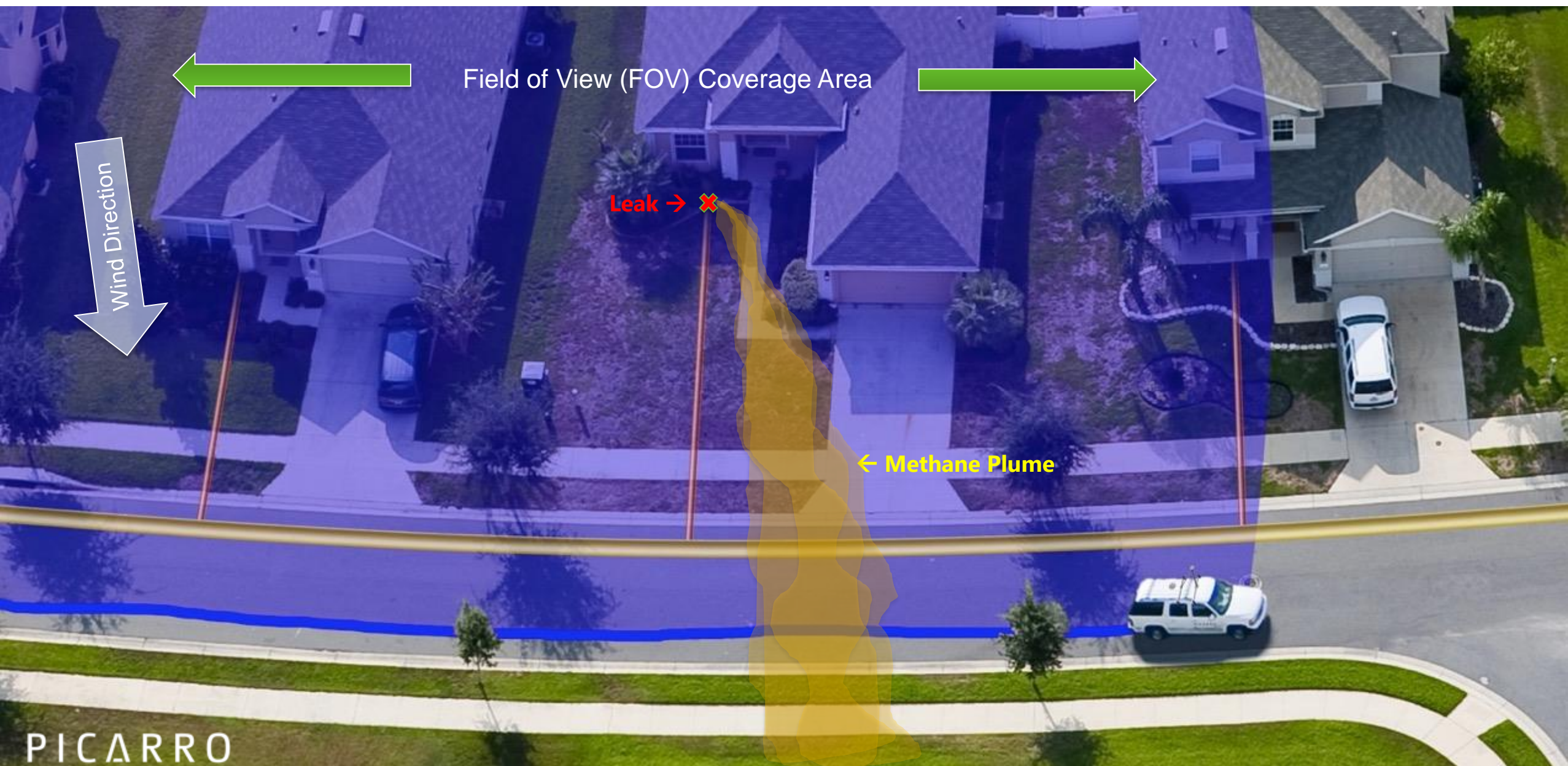
ADVANCED LEAK DETECTION



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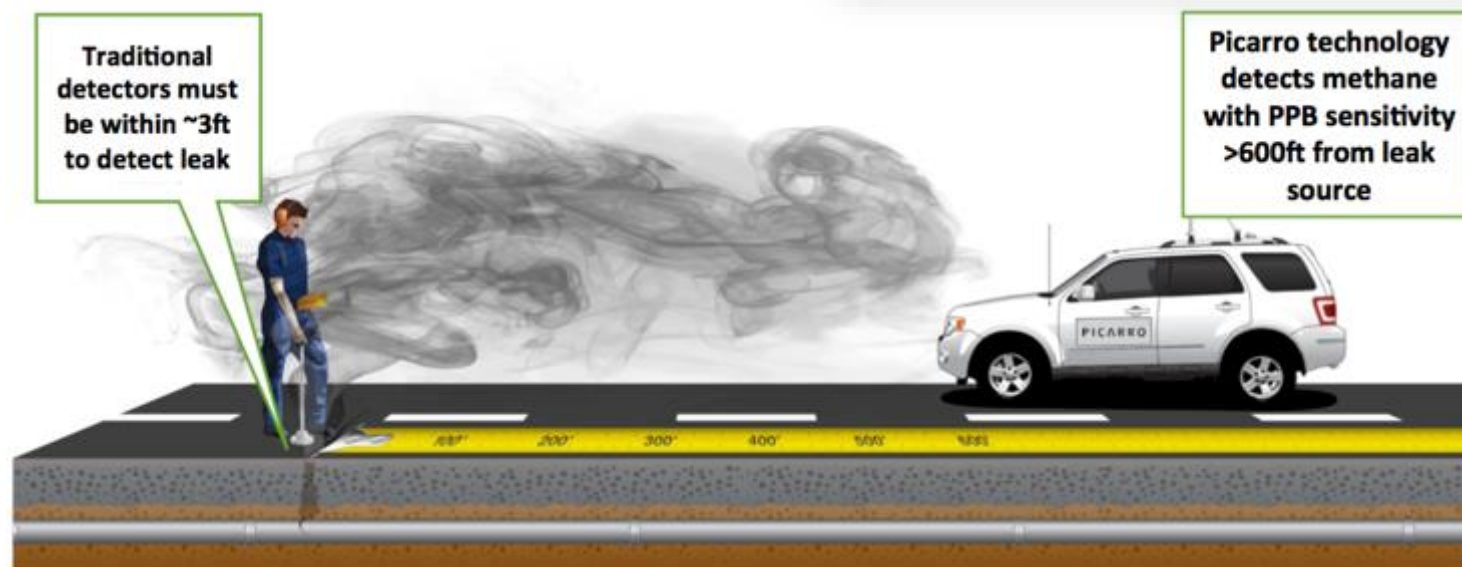
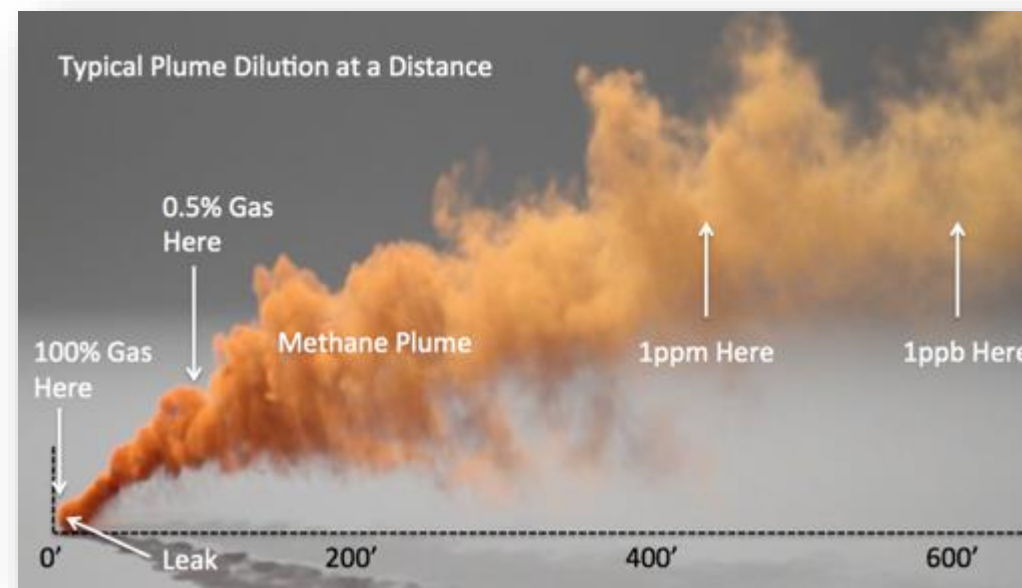
Advanced Leak Detection & Compliance Leak Survey

Advanced Emissions Measurement Technique

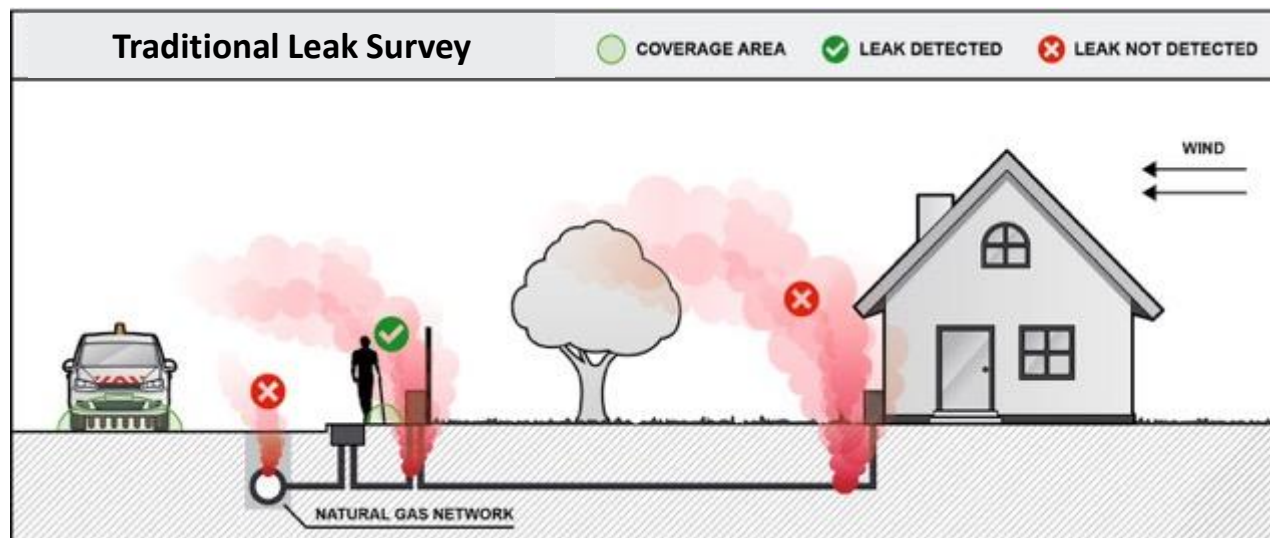


Detecting Distant Leaks

- Traditional leak survey equipment has **PPM methane sensitivity** & requires the detector to be within **~3ft** to detect the leak because the gas **dilutes** quickly in the atmosphere
- Picarro detects leaks at a larger distance (**>600ft**) which requires very high **PPB methane sensitivity** and **wind direction** measurements to find the leak location

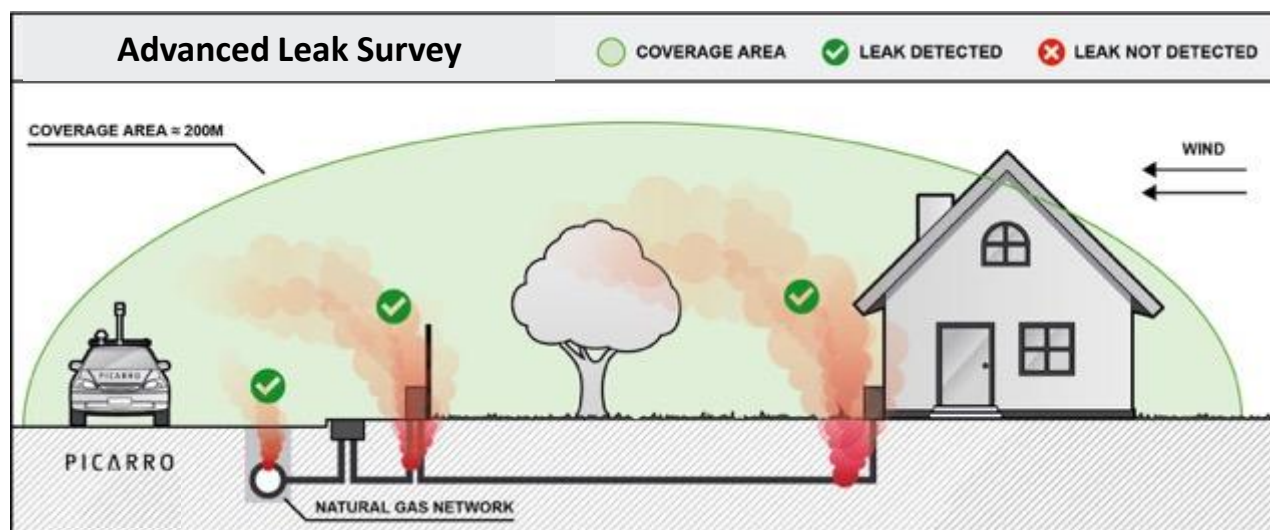


Advanced Leak Detection Compared to Traditional Walking and Mobile Survey



Disadvantages:

- Only PPM sensitivity
- **Only detects ~32% of hazardous leaks**
- Limited coverage: must be directly over pipelines
- Detects only methane
- Depends on skill of technician
- Cannot use in rain/snow
- Slow walking & driving speeds



Advantages:

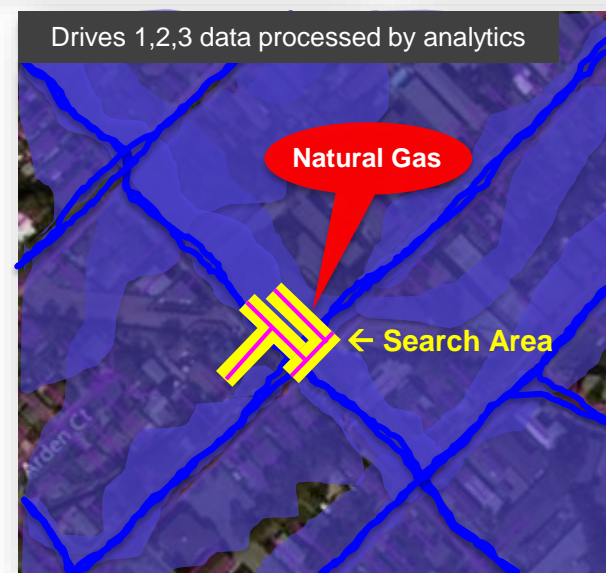
- PPB sensitivity
- Large coverage area
- **Detects ~91% of hazardous leaks**
- Detects methane & ethane: discriminates natural gas from sewer gas
- Not influenced by human error
- Detects leaks on the entire network (mains, services & meters)
- Can use in rain/snow
- Can drive at high speeds

ALD for Leak Survey

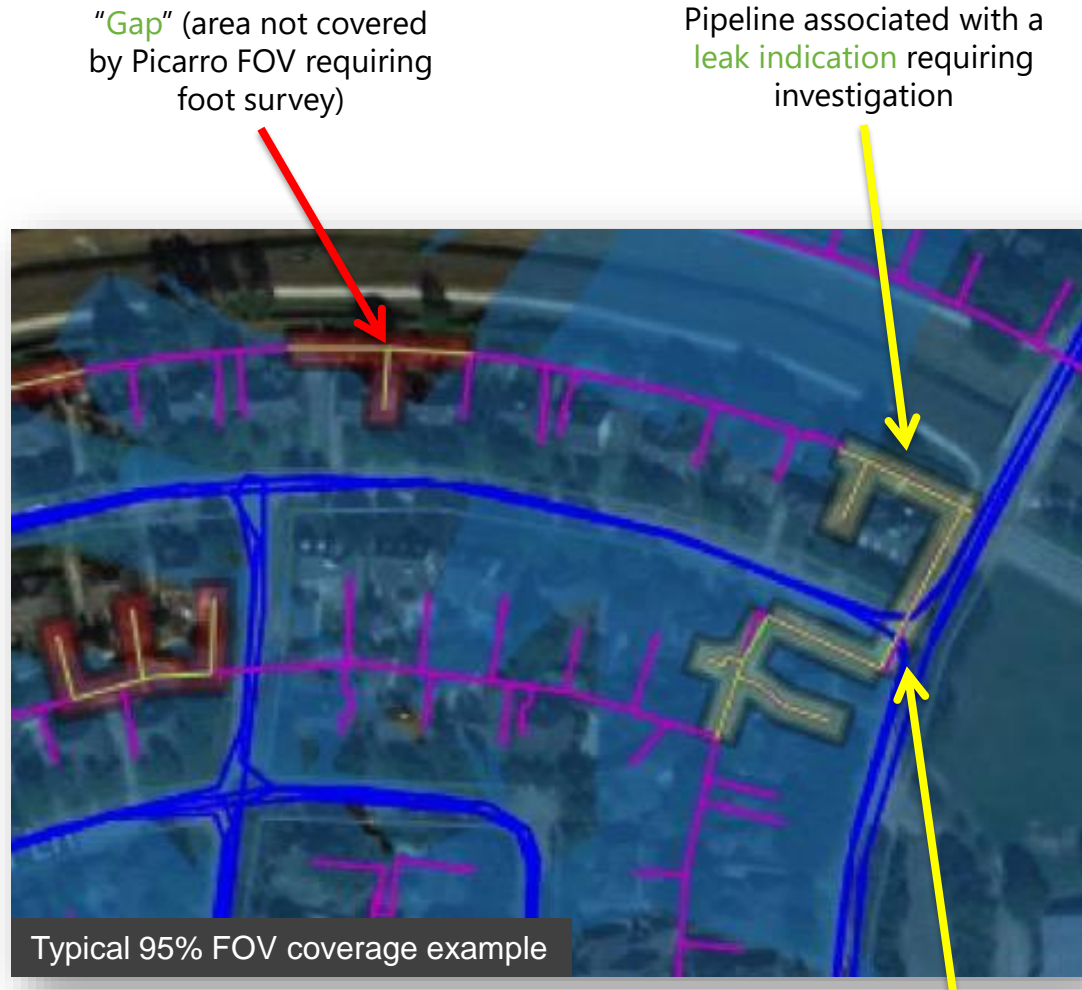


Data from **multiple drives** combined and processed by **Analytics** to determine:

- **Search Areas**
- **Source Attribution**
- **Field of View Coverage**



2X Faster Leak Survey, Yields 3X More High-Grade Leaks



95% FOV coverage → only need to walk **5% in Gap + investigate leak indications**

Example area:
10 miles of main / 500 services:

- 5.7 hrs to drive
- 25 Gap services* = 1.8 hrs
- 2 leak indications /mi
- @ 25 min/indication = 8.3 hrs

15.8 hrs Picarro process

- vs. -

36.2 hrs traditional survey

*Typical traditional survey rate of 13.8 services/hr

Picarro & Traditional Leak Survey Performance Comparison

Picarro is **2x faster** and **3x more effective** than traditional survey

	Picarro	Traditional	Notes
Gradeable Leak Find Rate*	89%	36%	All categories of reportable leaks
Hazardous Leak Find Rate	91%	32%	Hazardous leaks defined as Grade 1, 2+, 2 or Grade A, B depending on utility grading criteria
Survey Coverage	90%	Undefined	Picarro "FOV" coverage. Traditional technologies do not calculate coverage
Survey Speed (mains)	0.45	0.22	Mains pipeline mi/hr <i>including</i> services
Survey Speed (services)	28	13	Services/hr including associated mains

- This performance is based on data collected in **50 Field Trials** conducted since 2011 with **30 utilities** worldwide.
- *100% "leak find rate" is defined as the population of all leaks in an area found by Picarro survey plus all leaks found by traditional survey.
- Anonymized, detailed results data on each of these 50 trials is available upon request.

Picarro Process Flow Comparison: Regulatory Compliance Leak Survey

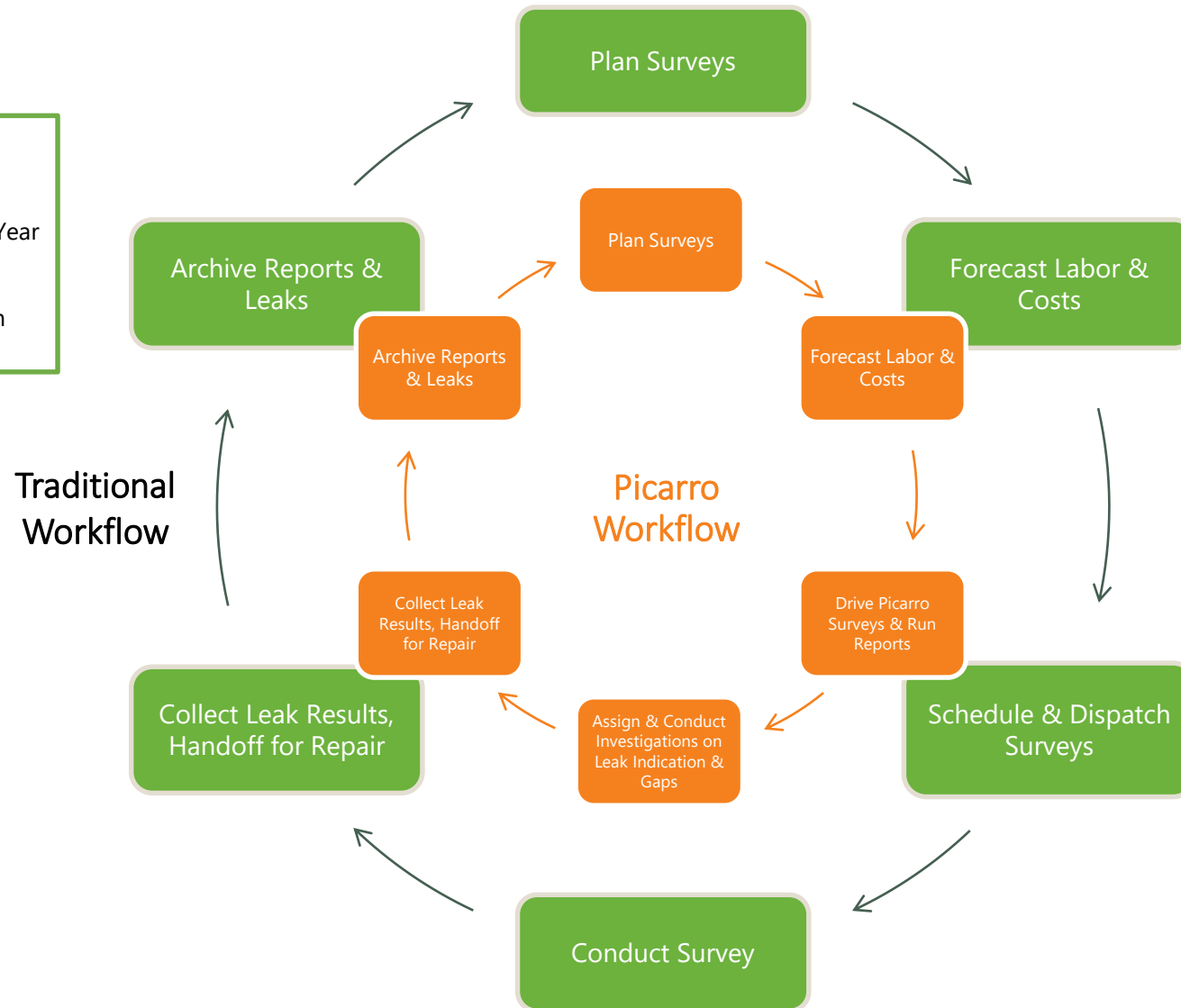
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Picarro Capacity Metrics:

- 1 Driver per Car
- 0.3 additional FTEs per Car
- 3000 Pipeline Miles per Car per Year
- Survey speed:
Picarro: 28 services/hr, 40mph
Traditional: 13 services/hr, 3mph

Picarro Efficiency Metrics:

- 2x higher process efficiency
- Finds 2-3x more priority leaks
- 75-90% less walking
- 85% fewer "can't-get-ins"



Methane Data: Applications Beyond Leak Survey

Data collected once...



...used for multiple applications to deliver operational value

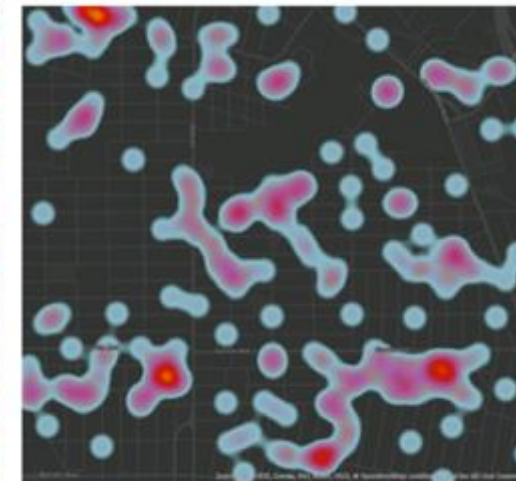
Analytical Model

Individual Emitters

Emissions by Pipe Segment

Emissions Heatmap

Visualization



Application

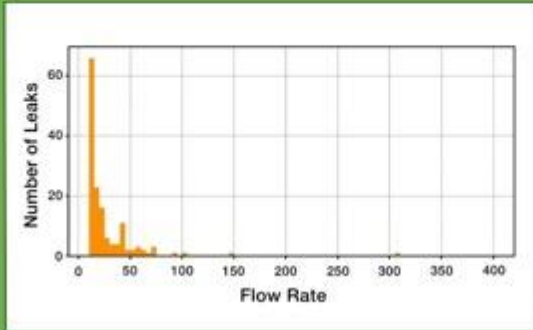
Remediate Super Emitters

Pipe Replacement Optimization

Risk Mapping, Forecasting



EMISSIONS REDUCTION



Geo-Locating Super Emitters
yields
50% Emissions Reduction

Super Emitters

Super Emitter Program

- Leverage leak survey drive data or independently drive system to capture data
- Measure and quantify emissions across the gas distribution system
- Identify super emitting leaks and target them for accelerated repair
- **10%** of leaks can typically contribute up to **50%** of emissions



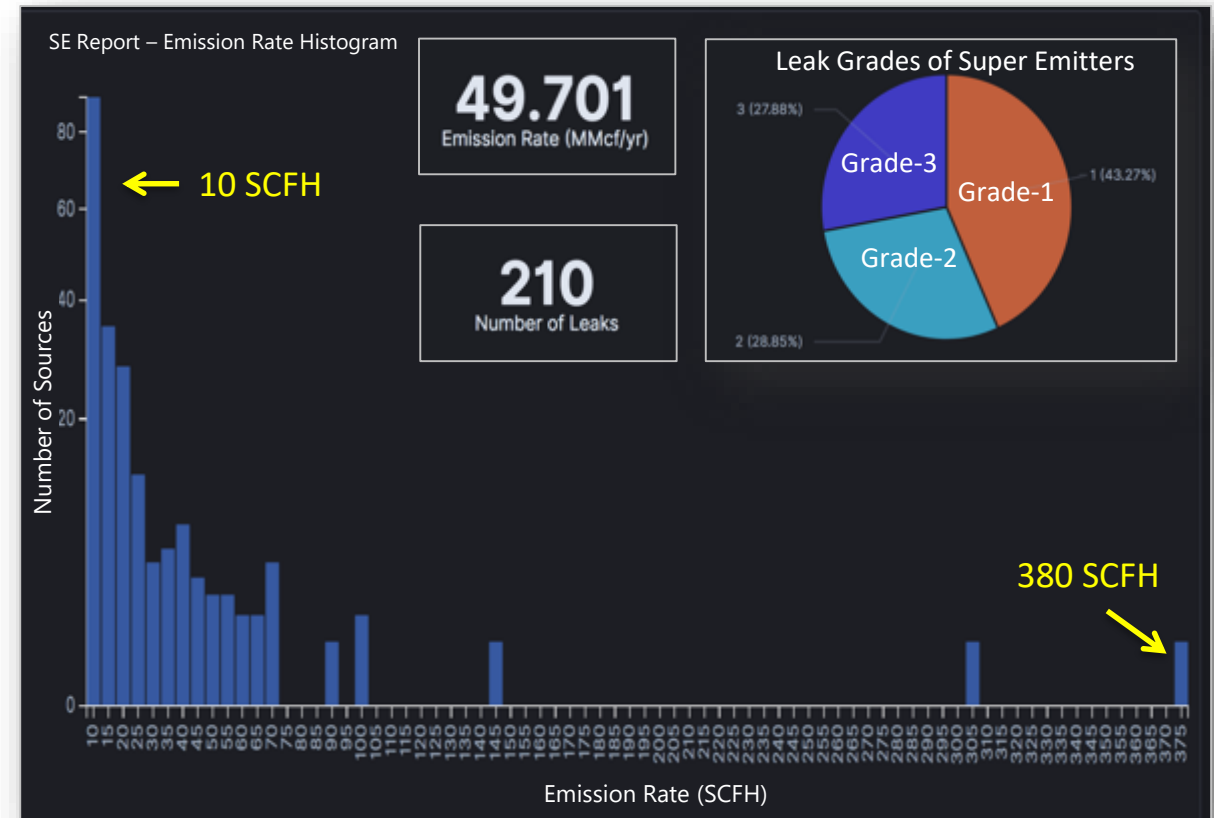
P-Cubed dashboard used for super emitter leak identification and analysis

Case Study: Emissions Quantification / Reduction at Scale

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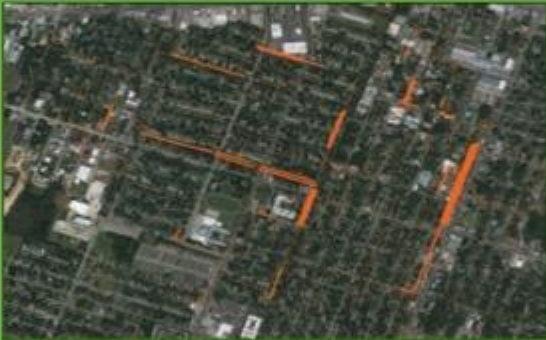
PG&E 2018 Program to Identify Highest-Emitting Leaks for Prioritized Repair

- Picarro data collection on nearly **entire PG&E gas distribution system in 2018**:
 - Surveyed **1/3** of system for **compliance** & collected methane data on **2/3** of system for **emissions only**
- Identified **210 leaks** of **≥ 10 SCFH** accounting for **49.7 MMcf/yr of estimated emissions**
- Highest-emitting leaks prioritized for repair to take advantage of reduction in emissions
- Only **210 leaks** account for **32%** of PG&E's total distribution system emissions as measured by Picarro on assets covered by Picarro
- **74 Grade-1 leaks** remediated through the 2/3 non-compliance, emissions-only effort





PIPE REPLACEMENT



Methane Data Mapping
yields

Replacement of Leakiest Pipes

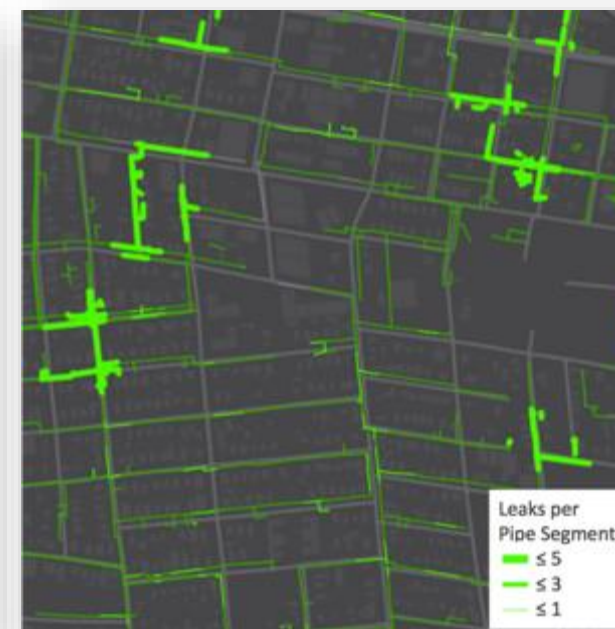
Pipe Replacement Optimization

Statement of the Problem...

How can we **optimize** our **pipe replacement** program:

- To maximize **removal of risk** across all threat types?
- To maximize **leak removal** using capital dollars?
 - Within **budget** & planned mileage?
- Be as **capital efficient** with pipe replacement dollars as possible?

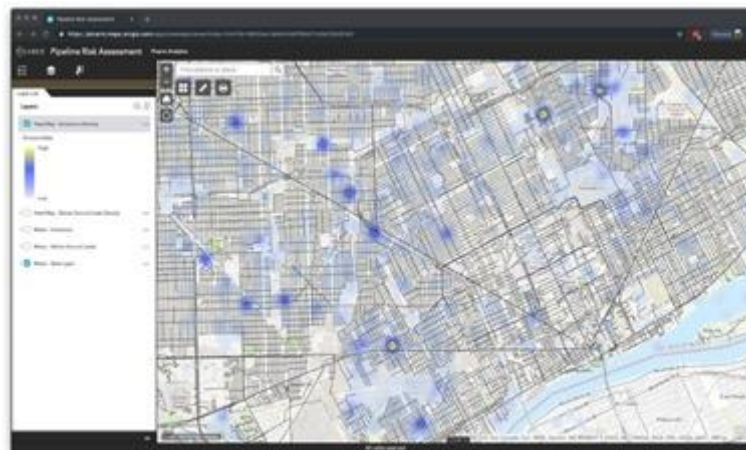
I can only replace **one** of these pipe sections this year... all other things being equal, I'd chose to retire the **most leaks...**



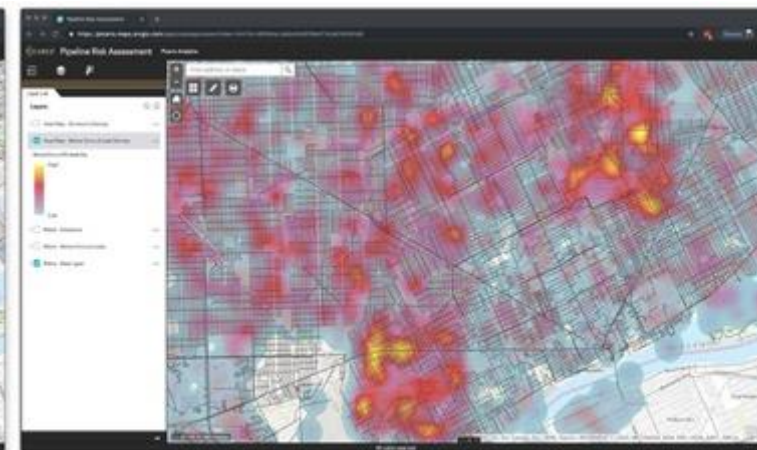
What if I knew **exactly** where **all** my leaks were?

Data-Informed Pipe Replacement Program

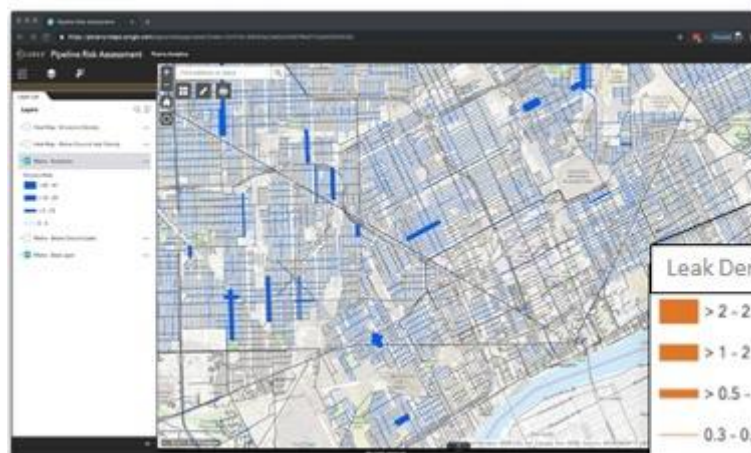
Heat Map View – Emissions Density



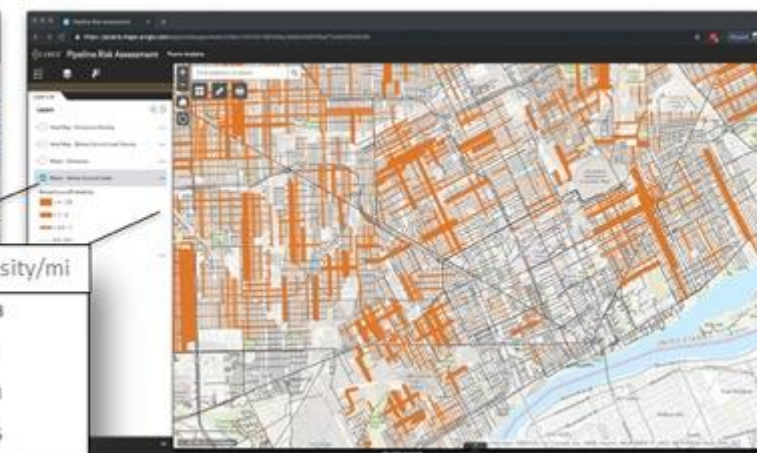
Heat Map View – Below-Ground Leak Density



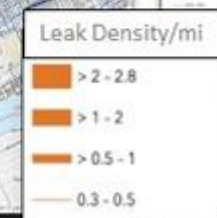
Mains View – Emissions



Mains View – Below-Ground Leaks



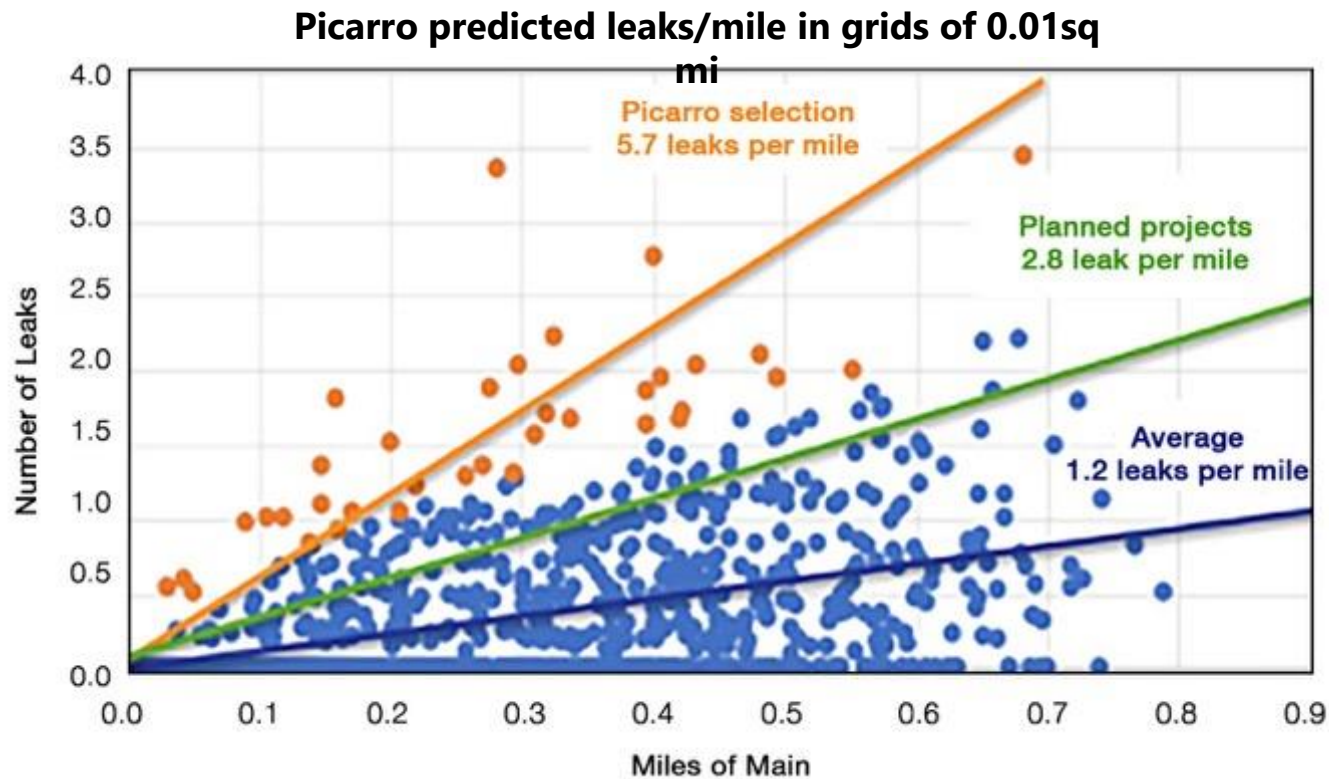
- Leverage leak survey drive data or independently drive system to capture data
- Picarro's analytics measure and attribute methane emissions to specific pipe segments
- Significant O&M cost avoidance
 - Allows enough lead time to replace pipe segments
 - Maximizes density of repaired leaks
- Emissions reduction
- Reduction in odor calls



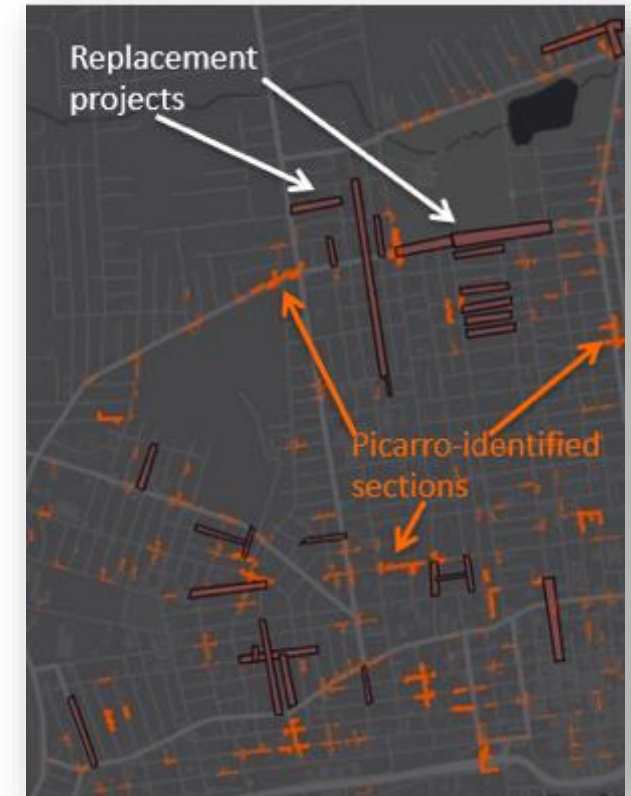
Case Study: 276-mile Distribution System in Northeastern US

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By making slight changes to the planned replacement projects, the number of leaks remediated (and repair cost avoided) by pipe replacement can be increased by 2x.



Picarro optimization would remediate 2x more leaks per mile as compared to the existing replacement strategy (5.7/2.8 leaks per mile = 2x)



5% overlap between Picarro leak density assessment and proposed 2020 replacement projects

Case Study: 276-mile Distribution System in Northeastern US 26

- **Picarro Pipeline Replacement Optimization Case Study:**

- 276-mile distribution system in Northeastern U.S.
- Remediates 2x more leaks by complementing existing pipeline prioritization processes AND achieve \$1M in O&M expense avoidance annually over the 90 total miles replaced
- The pipe replacement program identified 10 miles of main to be replaced in 2020 in this 276-mile subset
- Picarro measurements estimate they contain 28 below-ground leaks.
- Picarro optimization identified 10 (different) miles of main containing 57 below-ground leaks (2x) at \$3500 per leak repair

Picarro Emissions Heat Map of System in Case Study



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Thank You!